

# BANKIER SLOAN Chartered Surveyors

Established 1984. Celebrating 36 Years in Business

January  
2021

**ACQUISITIONS, SALES, LETTINGS, PLANNING, RENT REVIEWS, LEASE RENEWALS,  
MANAGEMENT, RATING, BUSINESS RATES**

**BANKIER SLOAN** is the *longest established* Chartered Surveying practice in the region, dealing exclusively with industrial, retail and office property. We specialise in property in North Oxfordshire, the North Cotswolds, South Warwickshire and South Northamptonshire.

**ACQUISITIONS:** Buying and leasing property may be an individual or company's biggest ever acquisition. We believe it is essential to gain maximum value for money and a professional search of property available will be money and time well spent.

**SALES:** The marketing of premises is becoming ever more sophisticated. It is important that premises being sold are not only promoted to maximum effect but that individual contacts within the business community are energetically pursued. For our latest list of available properties please see <http://www.centre-p.co.uk/availableproperties.htm>

**PLANNING:** Even at a time when local authorities are attempting to encourage industrial and business communities to expand, planning permissions are not always easy to obtain. Industrial development in rural locations is a particular field in which Bankier Sloan has considerable experience. See [https://www.centre-p.co.uk/Farm\\_Diversification.pdf](https://www.centre-p.co.uk/Farm_Diversification.pdf)

**FEES:** All initial meetings are free of charge unless otherwise advised. If you decide to instruct us we trust our fees will accurately reflect the value of the professional advice provided. Bankier Sloan does expect an advance payment from clients. We do believe that the payment of a fee gives the client the right to hassle us when necessary! See <http://www.centre-p.co.uk/fees.htm>

**RENT REVIEWS/LEASE RENEWAL:** Ensuring that an individual tenant does not pay more rent than is necessary often requires the professional assistance of a Chartered Surveyor with a detailed knowledge of market conditions. When acting for a freeholder the aim must always be to maximise the return on any investment, whilst at the same time ensuring the tenant is not driven out of business.

**MANAGEMENT:** Good management will lead to good landlord/tenant relationships and hopefully to prosperity for all concerned. Bankier Sloan manages on a retained basis a number of industrial sites in Gloucestershire, Northamptonshire and North Oxfordshire. Please see <http://www.centre-p.co.uk/Mangement.htm>

**LETTINGS:** Leases can vary dramatically. Landlords and tenants frequently enter into leases which will affect their business for many years to come. Bankier Sloan can assist as the lease is being prepared.

**BUSINESS RATES:** Bankier Sloan have carried out extensive work on the issue of business rates and have produced invaluable, detailed reports and tables used by many, including local authorities nationally. Based on research undertaken by Bankier Sloan, a major journalism award at the end of 2020 was won by *betterRetailing* and *RN*.

**REFERENCES:** Bankier Sloan have built up a large number of loyal clients. Some we act for on a continuous basis whilst others call on our services as and when needed. Please see <http://www.centre-p.co.uk/References.htm>

To view our monthly e-newsletter OUTLOOK please see <http://www.centre-p.co.uk/LATESTNEWS.htm>



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